

# Troels Agergaard Jacobsen



## Core Skills

- Technology Leadership & Advisory
- Digital & Technology Strategy
- Transformation Shaping & Mgmt.
- Operating Model & Governance
- Sourcing & Vendor Mgmt.
- Programme, Project & Service Mgmt.

## Certifications

- TOGAF 9 Certified
- PRINCE2 Foundation
- COBIT Foundation
- ITIL Foundation
- SAFe Agilist

## Independent Coursework

- Executive Programme, ConsilioNexus (2022)
- Growing Authentic Leaders (2018)
- IT leadership in the 21st century, CBS (2013)

## Summary

Experienced technology executive and advisor with 10+ years of strategy, technology and management consulting experience across industries. I welcome new challenges and approach problems with initiative, a strong personal drive and an open mind, and always strive to bring innovative thinking to the organization on how technology can unlock business value and address specific challenges.

I'm passionate about technology and enjoy leading tech organizations/teams and working with senior business stakeholders in facing the highly complex problems and solve the big challenges private companies and public organizations face in today's digital world. Building on my strong technical foundation, I bring a unique combination of deep technical expertise, thorough business understanding, an ability to retain a strategic view and a proven leadership track record.

## Professional Experience

### *2023-present Accenture Strategy & Consulting, Public Sector*

As a Director in Accenture's Public Sector Consulting Services practice in Copenhagen, I specialize in Technology Strategy & Architecture and Transformation Shaping & Management. Daily, I engage with senior client stakeholders and manage client and Accenture programme and project teams to successfully solve difficult problems and deliver value to clients.

### **Selected projects**

*Strategic Advisor to Transformation Program Management (Denmark, Public Sector):* Lead three parallel teams in conducting several strategic analysis on behalf of the program management of a multi-hundred-million DKK program. The analysis required navigating deep technical challenges and strategic priorities across more than five organizations in a highly political environment. The analysis have helped the client identify solutions to high-criticality strategic challenges and helped create consensus in a previously disagreeing steering committee.

*Digital Vision and Transformation Roadmap (Denmark, Media Industry):* Lead a team in helping the client's C-level to define a digital vision and a set of aspirational digital capabilities and services required for the organization to remain competitive in a changing operating environment while facing increasing customer expectations, emerging competition and the rise of disruptive technologies.

*Application Portfolio Strategy (Denmark, MedTech):* Conducted end-to-end application portfolio review and defined strategies to improve business value of IT while reducing cost.

*SAP Transformation (Denmark, Pharmaceuticals):* Responsible for a data migration as part of large-scale SAP transformation in a highly regulated / GxP environment. I helped ensure a successful go-live and data migration for a critical track.

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## Industries

- Health & Public Sector
- Financial Services
- Pharmaceuticals & Medical Technology
- Upstream Energy

## Special Interests

- Artificial Intelligence & Robotics
- Internet of Things
- Data Science, Big Data & Analytics
- Quantum Computing

## Extracurricular Activities

- Leading volunteer organization, Watersport Lyngby-Taarbæk (2022-present)

## Languages

- Danish – Native
- English – Fluent
- Scandinavian – Proficient

## Hobbies

- Windsurfing
- Scuba Diving
- Cross Country Skiing
- Snowboarding
- Solving Difficult Problems
- Acquiring New Knowledge

## 2020-2023 *Alm. Brand Group*

As Vice President, Head of IT Development, Insurance Technology, I was responsible for development, maintenance and operations of Alm. Brand Group's Core Insurance and Sales Platform managing >5 bn DKK of annual revenue.

My responsibilities covered defining vision, strategy and target architecture for the platform in collaboration with senior business stakeholders and Enterprise Architects as well leading a development and maintenance organization of 100+ internal and external IT specialists in a global mixed-sourcing model combining system integration partnerships, managed service outsourcing and staff augmentation. This includes recruiting, talent strategy & management, sourcing & procurement, vendor & contract management, performance management as well as continuously adjusting the operating model as part of our agile transformation.

### Notable Achievements

*IT Due Diligence:* Leading core platform consolidation and migration track and defining platform consolidation plan for integrating Alm. Brand and Codan as well as the migration plan for moving all customers and policies to the combined platform. Now executing on the plans as part of the PMI program.

*Platform Strategy:* Development of an ambitious platform strategy to transform the Core Insurance Platform to become a digital multi-brand/multi-channel platform, that can enable Alm. Brand Group to compete in an ecosystem economy.

*Agile Transformation:* Transformation of the delivery model from a traditional Development-Maintenance split to a modern Agile/DevOps model, where all activities are handled in agile teams with focus on experiments and learning.

*Sourcing Strategy:* Defining and implementing new sourcing strategy enabling flexible and cost-effective scalability, incl. working with 5+ strategic vendors to transform existing engagements into new model.

*Lead/sponsored multiple strategic projects:* Initiating and leading several strategic projects, including Core Platform Upgrade and Cloud Migration Pilot.

## 2010-2020 *Accenture Strategy & Accenture Technology*

As a senior manager in Accenture's Strategy practice in Copenhagen, I specialized in Technology Strategy and Enterprise Architecture. In addition to project work, I had several leadership, practice and sales roles, including leading Technology Strategy in Denmark (20+ consultants), participating in the Accenture Strategy Denmark core leadership team, leading strategy related sales efforts towards Health & Public Sector clients (my annual sales totaling 3-4 MUSD), leading talent management and talent development efforts in Accenture Strategy and others.

## Education

### 2005-2010 *M.Sc. in Engineering – Physics and Nanotechnology*

Technical University of Denmark. Thesis, "Computer Simulations of Molecular Switches". GPA: 11.7/12.